

**INVITATION TO TENDER  
FOR SAVE THE CHILDREN INTERNATIONAL**

**<< ETHIOPIA >>**

**<< June 2023 >>**

**<< Outsourcing Security Guard Service for SCI  
Facilities in the Field Offices >>**

**Date:** << June 2023 >

**Invitation to Tender (ITT) Reference No:** <<ET-SCI-2023-0013>>

Dear Sir/Madam,

Save the Children International (SCI) invites you to tender for the provision of <<**Outsourcing Security Guard Service for SCI Facilities in the Field Offices**>>. This tender pack has been specifically created to provide you with all the information required to understand SCI's requirements, and complete a response to the tender, should you wish.

Below is a summary of all the information included in the tender pack (you can use the hyperlinks to navigate the document:

- **Part 1: Invitation to Tender Document**
  - 1) Introduction to SCI
  - 2) Project Overview and Requirements
  - 3) Award Criteria
  - 4) Instructions & Key Information
- **Part 2 : Core Requirements and Specification**
  - Provides a detailed description of SCI specific requirements – for example; volumes, delivery dates / locations, product specifications etc.
- **Part 3 : Bidder Response Document**
  - A template to be used to submit your response to this Invitation to Tender.
  - Includes the Terms & Conditions of Bidding.
- **Part 4 : Appendices**
  - Appendix 1 – Terms & Conditions of Purchase
  - Appendix 2 – Child Safeguarding Policy
  - Appendix 3 – Save the Children Anti-Bribery and Corruption Policy
  - Appendix 4 – Save the Children's Human Trafficking and Modern Slavery Policy
  - Appendix 5 – The IAPG Code of Conduct
  - Appendix 6- Terms of Reference (TOR) for **reference purpose**.

Responses should be submitted no later than <<**02:00PM on July 17, 2023**>> using the Bidder Response Document provided in [Part 3](#) of this tender pack. For further guidance on how to submit your response, please follow the instructions detailed [here](#).

Queries should be directed to Supply Chain department at Addis Ababa at Country office /tender Admin unit by submitting official letter or through email address [Samrawit.Girma@savethechildren.org](mailto:Samrawit.Girma@savethechildren.org) / [Tatek.Wamisho@savethechildren.org](mailto:Tatek.Wamisho@savethechildren.org) / [Zelalem.Tadesse@savethechildren.org](mailto:Zelalem.Tadesse@savethechildren.org)

We look forward to receiving your response.

### **Clarification Requests**

- All clarification requests should be submitted to the supply chain office at country office before the Clarification Deadline which is 5 days before closing date.
- Save the Children Ethiopia is under no obligation to respond to clarification requests received after the Clarification Deadline listed above.
- Save the Children Ethiopia will issue clarification responses to all potential suppliers and will endeavour to respond within five working days of receipt of a clarification request.

## PART I – INVITATION TO TENDER

### I. INTRODUCTION TO SAVE THE CHILDREN

SCI is the world's leading independent organisation for children. We save children's lives; we fight for their rights; we help them fulfil their potential. We work together, with our partners, to inspire breakthroughs in the way the world treats children and to achieve immediate and lasting change in their lives.

**Our Vision** – a world in which every child attains the right to survival, protection, development and participation.

**Our Mission** – to inspire breakthroughs in the way the world treats children and to achieve immediate and lasting change in their lives.

We do this through a range of initiatives and programmes, to:

- Provide lifesaving supplies and emotional support for children caught up in disasters like floods, famine and wars.
- Campaign for long term change to improve children's lives.
- Improve children's access to the food and healthcare they need to survive.
- Secure a good quality education for the children who need it most.
- Protect the world's most vulnerable children, including those separated from their families because of war, natural disasters, extreme poverty or exploitation.
- Work with families to help them out of the poverty cycle so they can feed and support their children.

## 2. PROJECT OVERVIEW AND REQUIREMENTS

### 2.1 PROJECT OVERVIEW

Please see below a summary of the requirements for which Save the Children invites you to bid on. Further detail on the specific requirements of the project (volumes, dates, product specifications / drawings etc.) can be found in [Part 2 \(Core Requirements & Specifications\)](#) of this Tender Pack.

Item	Description
Country	<i>Ethiopia</i>
Description of goods or services	<i>outsourcing security guard service for sci facilities in the field offices</i>
Duration	<i>One year, with the possibility of extension</i>
Agreement Type	<i>Long-term agreement</i>

## 3. AWARD CRITERIA

SCI is committed to running a fair and transparent tender process, and ensuring that all bidders are treated and assessed equally during this tender process.

Bidder responses will be evaluated against three categories of criteria: Essential Criteria, Capability Criteria, and Commercial Criteria.

These criteria have been especially created to help SCI determine which bidder is able to offer the best quality and most commercially competitive solution to meet our needs and deliver the most effective programming to our beneficiaries.

### 3.1 ESSENTIAL CRITERIA

These are criteria which bidders **must** meet in order to be successful and progress to the next round of evaluation. If a bidder does not meet any of the Essential Criteria, they will be excluded from the tender process. These criteria categorized as scored as Pass or Fail and bidders will not be evaluated against capability and commercial criteria.

The service provider should submit the documents as mentioned below along with the proposal.

- i) Copy of renewed & relevant business license
- ii) Copy of VAT registration certificate
- iii) Copy of TIN certificate.
- iv) Valid Tax clearance certificate
- v) Copy of workers compensation and professional liability insurance.

- vi) Company /organization profile.
- vii) Audited financial statement for the last two years (2021 and 2022)
- viii) Minimum of 5 years of professional experience in similar service nature
- ix) Minimum of 5 recommendation letter from different UN/ NGO/Government office/ Financial sector companies
- x) The company should have organized office's at least for 50% of the SCI field and project offices specified in the tender document.

**Note: administrative required documents will render the bid non-responsive, and will lead to disqualification.**

### 3.2 CAPABILITY CRITERIA

These are criteria will use to evaluate the bidder's ability, skill and experience in relation to the requirements of SCI. All bids which pass the Essential Criteria will be evaluated against the same pre-agreed Capability Criteria.

#### 3.2.1 TECHNICAL SELECTION CRITERIA AND EVALUATION

Technical proposals determined to meet the minimum pass criteria shall be evaluated with a maximum number of points of 60 Firms scoring less than 45 points will be rejected and their bids will be declared non-responsive.

Bid Selection criteria out of 60pts will be as follows.

S.N	Evaluation Criteria	AGREED CRITERIA PERCENTAGE (%TAGE)	REMARK
1	Proof of experience in the security industry - 15%	10 - years and above = 15 % 7 – 10 years = 10% 5 - 7 years = 5%	
2	Client reference in the security protection industry in different UN/ NGO/Government office/ Financial sector companies – in the form of a recommendation letter - 10%	The point will be given on the bases on proration	
3	Organized license and office/presence in the mentioned areas 15%	The point will be given on the bases on proration	The bidder has to specify the right office location including contact No.
4	Company structure/profile including sample contract agreement with the key personnel. 5 %	- Company structure including at least 10 permanent key staff = 10 %	The bidder has to provide the copy of right document

		<ul style="list-style-type: none"> <li>- Company structure including at least 5 permanent key staff = 5%</li> </ul> Not submitted = 0%	
5.	Descriptive patrolling mechanism that shows the capacity for daily monitoring -15%	<ul style="list-style-type: none"> <li>- Daily closely monitoring -15%</li> <li>- Randomly 10 %</li> <li>- Remote monitoring 5%</li> <li>- No monitoring 0%</li> </ul>	Proposal

**Bench Mark:** -Those who scored 45% and above points on the technical part will pass to the financial evaluation.

**Note:** Save the Children International will conduct a due diligence assessment at the supplier's office during the tender evaluation process to verify the accuracy of the tender documents/information submitted by the bidders.

### 3.3 COMMERCIAL CRITERIA

These criteria will be used to evaluate the commercial competitiveness of a bid. All bids which pass the Essential criteria will be evaluated against the same pre-agreed Capability Criteria.

All Capability and Commercial Criteria will be weighted accordingly to reflect their importance. The Capability Criteria will account 60% and minimum pass mark will be 45% and above will be considered technically responsive and shall pass to further Financial evaluation.

#### 3.3.1. Financial evaluation.

Financial evaluation will be considered out of 40%.

## 4. BIDDER RESPONSE DOCUMENT

To ensure bidders provide all the required information in order for SCI to be able to effectively evaluate bidders' bids against the Evaluation Criteria, a Bidder Response Document has been created. Bidders must complete the Bidder Response Document and provide various pieces of information as part of their submission.

Further information on the Bidder Response Document can be found in Section 4 of this Tender Pack, and a copy of the Bidder Response is provided in Schedule 2.

## 5. VETTING

Prior to a bidder supplying any goods / services they must first be vetted and cleared to work with Save the Children. This involves checking bidders and key personnel against Global Watch Lists, Enhanced Due Diligence Lists and Politically Exposed Persons Lists

The vetting of bidders will be completed after the award decision has been made. If any information provided by the Bidder throughout the tender process is proved to be incorrect during the vetting process (or at any other point), SCI may reverse their award decision.

## 6. BIDDER INSTRUCTIONS

### 6.1 TIMESCALES

The below table indicates the key dates for this tender process. The issuing of this Invitation to Tender and Tender Pack represents the start of the tender process.

Activity	Date
Issue Invitation to Tender	<< June 25, 2023>>
Deadline for Return of Bids	<< July 17, 2023>>
Technical Bid opening	<< July 17, 2023>>
Technical bid evaluation	<< July 18 - 25, 2023>>
Due Diligence	<< July 25- 28, 2023>>
Financial Evaluation	<< July 31, 2023>>
Approval of Minutes CBA etc.	<< August 1, 2023>>
Award Contact	<< August 04, 2023>>
Go Live	<< August 05, 2023>>

Please note that the above timings / dates are being shared for indicative purposes only and are subject to change. However, SCI commits to ensure Bidders are treated fairly, equally and have sufficient time made available to participate in this tender process.

### 6.2 DOCUMENTATION FOR SUBMISSION

Bidders wishing to submit a proposal to this Invitation to Tender **must** use the Bidder Response Document template in [Part 3](#) of this Tender Pack. Any bids received of financial offer format using different formats will not be accepted.

This document has been created specifically for this tender and allows Bidders to demonstrate their ability to deliver the required goods and / or services. The Bidder Response document is linked to the Essential, Capability and Commercial Criteria which will be used to evaluate the quality of the bids received.

Within the Bidder Response Document instructions are provided on how to complete the document and specific guidance is provided on what information / supporting documentation is required.

The Bidder is expected to sign the statement in Section 3 of the Bidder Response Document to confirm that the bidder response is accurate and can be relied upon

### **6.3 SUBMISSION OF BIDS**

Responses will only be accepted in the requested format financial offer. Any incomplete responses or responses not in the format of the provide templates may be treated as void.

#### **Paper Submission.**

Two hard copies of bid submitted on headed paper (One original Technical & one original Financial separately sealed)

**Save the Children, Ethiopia Country Office, Addis Ababa**

**Close to Meskel Square, near the Hyatt Regency Hotel, Supply Chain | Procurement Office**

- Bids should be submitted in a sealed envelope addressed to << Save the Children, Ethiopia Country office >>.
- The envelope should clearly indicate the Invitation to tender reference number (<<ET-SCI -2023-0013>>), but contain no other details relating to the bid.
- Financial and technical proposal must be sealed with separate envelopes.
- All documentation submitted should be done in their own clearly labelled envelopes (e.g. Bidder Response Document, Financial Accounts etc.), which are submitted in one single envelope as detailed.

### **6.4 CLOSING DATE FOR BID SUBMISSION**

Your bid must be received, either at the specific address or no later than July 17, 2023 on or before 3:00 PM. Failure to submit your bid prior to the Closing Date may result in your quote being void.

[Samrawit.Girma@savethechildren.org](mailto:Samrawit.Girma@savethechildren.org) / [Tatek.Wamisho@savethechildren.org](mailto:Tatek.Wamisho@savethechildren.org)

All Bids must remain valid and open for consideration for a period of not less than 30 days from the Closing Date.

### **6.5 KEY CONTACTS**

Should you have any questions about Save the Children, this invitation to tender or anything related to this document, please contact the Save the Children contact detailed below in official email.

Supply chain Procurement unit

**Save the Children, Ethiopia Country Office, Addis Ababa**

**Close to Meskel Square, near the Hyatt Regency Hotel, Supply Chain | Procurement Office**

Please be advised local working hours are Monday – Thursday 8:00am up to 4:30pm &

Friday 8:00am up to 02:00am.

Where the enquiry may have an impact on other parties within the process, Save the Children will notify all other Bidders to maintain a fair and transparent process.

## **PART 2 – CORE REQUIREMENTS & SPECIFICATIONS**



## 2.1. Supplies of Outsourcing Security Guard Service for SCI Facilities in the Field Offices

Save the Children is the world's leading independent organization for children. Our vision is a world where every child attains the right to survival, protection, development, and participation. Our mission is to inspire breakthroughs in how the world creates children and achieve immediate and lasting change in their lives.

Security guard service is required for the safety and security of each organization's staff members, assets, premises, and operations. Save the Children International Country Office in Ethiopia (SCI) recognizes this necessity and hereby invites a security guard company to provide the service for its different facilities located in different regions of the country (office and warehouse) beginning from **September 21<sup>st</sup>, 2023**. Thus, interested companies are invited to submit their proposal to provide service for a period of two years, with the possibility of extension upon satisfactory performance and agreement of both parties (SCI and the service provider). All SCI sites may change, increase or decrease from time to time within a frame of agreement.

## 2.2. Objective

The purpose of this security guard service procurement is to ensure 24/7 safety and security of the office premises, properties, and staff members of Save the Children International in the field offices in different regions.

## 3. General requirements

- A. Provide proof of Company registration with applicable National Registration Authority.
- B. Adhere to all national and local legislation regarding the legalization of the company, taxes, labour practice and any other regulation relevant to the security industry.
- C. The security company shall at least provide workers compensation insurance and professional liability insurance.
- D. Copy of the Security Company Ethics and Code of Conduct as well as recruitment procedures.
- E. All personnel deployed at the SCI facilities must be literate in the local language in addition to Amharic and English languages.
- F. Provide a full standard of guard uniforms, at least two uniforms per year.
- G. The security company should submit a copy of guards' monthly salary payroll on a monthly basis.
- H. The Company should have at least five years of work experience with similar organizations.
- I. The company should provide at least 5 (five) company references/recommendation letter of past and current contracts of similar nature to the services required.
- J. All guards assigned to work at SCI post must have a minimum of two-years' experience as a qualified "security guard"

- K. The company should have a proper organizational structure, relevant key personnel and an established procedure for disciplinary measures.
- L. Guards should be at least 25 years old and maximum 50 years old when recruited.
- M. All assigned guards must be free of criminal records. SCI will conduct background checks for selected guards.
- N. Ability to provide 97 guards. (SCI might increase or decrease based on the needs).
- O. The security guards should have the relevant training that enables them to handle their job and should provide the training certificates. Such training may include, but not be limited to: basic security guard duties, law and powers of arrest, use of personal security equipment, self-defence, search procedures, communication, maintenance of various log books, first Aid, firefighting, health and safety trainings etc.

#### **4. Duties and Responsibilities**

##### **4.1. Duties and responsibilities of the security guard service company**

- i) Provide physical protection of organization's staff members, assets, premises and operations.
- ii) All the SCI sites should have 24 hours a day/ 7 days a week/ 365 days a year security service.
- iii) Responsible to arrange the shift of the guards for SCI facilities in line with local labour laws.
- iv) Responsible/liable for every administrative issue of the guards such as leave, monthly salary, provident fund, medical insurance, and any other benefits. SCI will not be responsible for any of the mentioned issues.
- v) Replace the guards during any request of leave, absence, or any unsatisfactory behaviour and performance of work of the selected guards on short notice.
- vi) Pay for any loss of SCI assets in the SCI facilities due to wilful acts or omissions or carelessness or negligence of the security guards employed by the company, while on duty.
- vii) Produce a detailed description of guarding equipment it possesses and intends to deploy to its staff members. The company will be required to furnish and maintain the following: i) Uniforms and weather-protective clothing ii) Flashlights and whistles; iii) communications equipment etc.
- viii) Ensure timely payment of salaries of the guards posted at the SCI premise.
- ix) Employ Security guard supervisor who will act as supervisor and liaison officers between the company and SCI. The Security Officers should be competent in report writing in the English language.
- x) Conduct ad hoc inspections or check the performance of the guards in a frequent manner in SCI facilities by the delegated person from the company who will be introduced to SCI.
- xi) General Orders for the provision of security guard services. A detailed version of the general orders will be made part of the contract and will be presented to the selected service provider, upon the signing of the contract.

#### 4.2. Duties and responsibilities of security guards

The security guards shall perform access control functions on 24/7 basis listed but not limited to the below;

- i) Control all entry/exit points and ensure adequate security of the organization's premises.
- ii) Provide physical protection of SCI staff and properties.
- iii) Patrol assigned areas; maintain continual surveillance against fire, water leakage and any other action which could damage SCI premises or injure its personnel.
- iv) Respond to alarms, suspicious activities, fires, security incidents, or any emergency situation including evacuation of personnel to a place of safety. Coordinate with SCI safety team in times of fire or emergency incidents.
- v) Implement all the access control procedures. (searching, visitor registry, ID card, monitor property entrance ...)
- vi) Properly screen all items carried into the premises to prevent and deter entrance of dangerous, illegal or suspicious-looking materials or items.
- vii) Log all movement of equipment in/out of SCI premises.
- viii) Report all incidents on the SCI compound that involve a breach of safety, security procedures, injuries and theft.
- ix) Evicting trespassers and violators and detaining perpetrators while following legal protocols before relevant authorities arrive to take over
- x) The guards will be expected to be observant of all employees or visitors entering and exiting SCI facilities and follow on any unauthorized removal of any SCI property.
- xi) Respond to personnel and telephone enquiries and provide appropriate information or suggest alternative sources of information.
- xii) Receive the incoming document with observance of the safety measures and inform immediately to the staff member concerned on the arrival of package or parcel especially during weekends.
- xiii) Check that all office machines, air conditioners, lights, etc. are turned off after working hours. Verify that all SCI office doors and windows are properly locked and those left open inadvertently are properly locked, and reported thereafter.
- xiv) The company's guards are responsible to report as well as take directions from the SCI security representatives and implement them accordingly.
- xv) Personnel shift rotation and methods of rotation (supervisor/self-posting) are to be stipulated in coordination with SCI security team.
- xvi) During shift, the daily situation of guarding is required to be recorded in Incident Log Book.
- xvii) Security guards are obliged not to disclose confidential information related to SCI while they are performing the contract (their duty) and once it has ended.
- xviii) Comply with SCI rules and regulations, code of conduct and safe guarding policy.
- xix) Perform other related security duties outlined in the contract as required.

#### **5. Competencies and behaviour/conduct of security guards**

- Able to read, write and speak Amharic, English and local languages in order to understand and comply with all SCI security procedures.
- Expresses ideas or facts in a clear, concise and open manner both in a written and oral communication.
- Builds effective relationship with SCI staff, and visitors.
- Ability to understand, explain, interpret and apply rules, regulations, directives, and procedures.
- Possess self-confidence and ability to make sound decisions and react quickly under stressful conditions.
- Proper usage of emergency contacts during any threat posed against the office.
- Firm yet courteous, efficient, and tactful at all times while performing of their duties.
- Maintain a neat and clean appearance and, while on duty, be fully dressed in the prescribed guard uniform and outfits provided by the contracted Security Guard. Guards will be subject to inspection at any time.
- Effective handling of equipment given for duty purposes.
- Always on duty unless replaced by next shift and must not found engage in other activities beside the assigned duties.
- Free from alcohol, chat or related intoxicating items, taking those items on duty, or eight hours prior to assuming duty, is strictly prohibited and lead for dismissal.
- Safeguard/confidential of any official information, records, and documents, of the organization.

## **6. Records and Reports**

### **6.1. Records**

All administrative files, including details of security personnel on duty at each location at any given time, complaints, incidents and communication logs, shift reports, work schedules, equipment inventories, lost and found property, etc., shall be maintained at SCI facilities. The record includes but not limited to: i) Daily Occurrence Book; ii) Visitors' Log; iii) Staff Working After Hours Log etc.

### **6.2. Reports**

The security company guards that are going to be assigned to SCI facilities are responsible to report to the SCI security personnel in related to SCI duties.

- A. Guards are required to report to SCI security person on regular basis and provide updates.
- B. Guards are required to report any incidents immediately to SCI security person.
- C. Addressing any infractions of building rules or any suspicious action must be reported to SCI security person.
- D. Guards are required to report damages of SCI properties/facilities to the respective department and security personnel.

- E. Guards are required to contact the relevant authorities during emergency or when an accident occurs.

**7. Cost and payment**

- a. The security guards service provider should mention the rate per month basis and applicable taxes.
- b. The company should be able to pay to the guards with better salary from what it gets from SCI per month.
- c. Monthly payment will be on monthly attendance day (on the basis of the actual number of days security guards have been deployed for the duty) after submission of invoice and duty roster.
- d. The guard company will submit request for payment with valid/VAT bill and duty roster at the end of each month.
- e. The monthly payment will be made within 20-30 days of receiving Service Provider's invoice.
- f. Applicable taxes will be deducted from the stated amount at the time of payment as per the country law.

**8. Required Number of Guards**

The security service company is expected to provide security guards at below mentioned locations and requirements. The number can increase or decrease based on the request or demand of SCI.

S.N	Office Facility	Location/address	Office Location	Remark
1	SCI Office and Warehouse	East Area Office	<ol style="list-style-type: none"> <li>1. Jijjiga</li> <li>2. Gode</li> <li>3. Dollo</li> <li>4. Moyalle</li> </ol>	
2.		Southwest Area Office	<ol style="list-style-type: none"> <li>1. Hawassa</li> <li>2. Bale</li> <li>3. Gambella</li> <li>4. Nekemte</li> </ol>	
3.		North Area Office	<ol style="list-style-type: none"> <li>1. Sekota</li> <li>2. Woldeya</li> <li>3. Dessie</li> <li>4. Semera</li> </ol>	
4.		Tigray FOs	<ol style="list-style-type: none"> <li>1. Mekele</li> <li>2. Axum</li> </ol>	

The security guard company is expected to provide 97 guards (Male guards) for all SCI facilities in all SCI Area offices and Filed Offices depend on will increase and decrease.

### **2.3. Financial offer template (price offer sheet) 40%**

Invitation to tender

Please submit in separate envelop from technical proposal

Sr. No.	Description/location	Unit	Quantity # of guards	Currency	Unit Price including 15% VAT	Total Price including 15% VAT
1	Office, Warehouse	Month	97	ETB		

**N.B-** The guards salary should be reasonable enough taking in to consideration the current leaving standard and market inflation.

**PART 3 – BIDDER RESPONSE DOCUMENT**

## 1. INTRODUCTION

This Schedule is to be used by Bidders wishing to submit a response to this Tender Process. The Bidder Response is split into the 5 sections detailed below (including hyperlinks), all of which correspond to the Evaluation Criteria referenced in the Invitation to Tender.

- [Section 1 - Key information](#)
- [Section 2 – Essential Criteria](#)
- [Section 3 – Capability Questions](#)
- [Section 4 – Commercial Questions](#)
- [Section 5 – Bidder Submission Checklist](#)
- [Schedule 1 – Terms & Conditions of Bidding](#)

At the end of the Bidder Response Document is a checklist. This should be completed by the Bidder prior to submitting their response to ensure all the relevant information and supporting documents have been included in the response.

**The Bidder is required to sign a copy of the Check list as part of their submission.**

## 2. INSTRUCTIONS

Where a response is required from a Bidder instructions and commentary is provided to illustrate what Save the Children expects and requires. The guidance provided details the **MINIMUM** requirements expected by Save the Children. If a Bidder wishes to add further information which it believes is relevant, this is acceptable but the additional information should be limited to only items which are relevant to the tender.

- For the avoidance of doubt, bidders are required to complete all items within the Bidder Response Document unless clear instruction is provided otherwise.
- If a Bidder does not complete the entire Bidder Response document, their submission may be declared void.
- If a Bidder is unable to complete any element of the Bidder Response Document, they should contact Save the Children through the using the contact details provided for guidance.

By submitting a response, the bidder confirms that all information provided can be relied upon for validity and accuracy.

## SECTION 1 – KEY INFORMATION

***Instructions – Bidders are required to complete all sections of the below table.***



KEY INFORMATION			
Organisation Name			
Please provide details of the primary products/services supplied by your organisation			
Please explain your experience of providing the goods or services requested in this tender document.			
Website address			
Address	Main Address	Registered Address (if different)	Address for Payments (if different)
Company Registration Number		Tax Number	
Year of Registration		Country of Registration	
Type of Business (e.g. Manufacturer, Distributor, Contractor)		Primary Country of Operation	
Total Annual Revenue (please state the currency)	2018	2017	2016
Annual Revenue (from goods and services requested in this tender)			
Have you supplied goods or services to SCI previously? If so, please provide a brief summary.			
KEY CONTACT DETAILS			
	Primary Contact	Secondary Contact	Emergency Contact

<b>Name</b>			
<b>Job Title</b>			
<b>Date of Birth ( G.C.)</b>			
<b>Phone / Mobile</b>			
<b>Email</b>			
<b>Address</b>			

**OTHER KEY INFORMATION**

Provide details of what insurance cover you have and what the maximum value is

**KEY ROLES & PERSONNEL**

Which employees will be responsible for providing goods and services to SCI? Please list names, and job titles and contact details (e.g. account managers).	<b>Job Title</b>	<b>Role</b>	<b>E-mail Address</b>

## SECTION 2 - ESSENTIAL CRITERIA

**Instructions – Bidders are required to complete all sections of the below table.**

Item	Question	Bidder Response	
<b>1</b>	Bidder accepts Save the Children's 'Terms and Conditions of Purchase' included within Appendix 1 of the ITT, and that any work awarded from this tender process will be completed under the attached 'Terms and Conditions of Purchase'.	Yes / No	Comments / Attachments
<b>2</b>	<p>The Bidder and its staff (and any sub-contractors used) agree to comply with SCI and the IAPG's policies and code of conducts listed below, throughout this tender process and during the term of any contract awarded.</p> <ol style="list-style-type: none"> <li>1) Child Safeguarding Policy</li> <li>2) Anti-Fraud, Bribery &amp; Corruption Policy</li> <li>3) Slavery &amp; Human Trafficking Policy</li> <li>4) IAPG Code of Conduct</li> <li>5) Conditions of Tendering</li> </ol>	Yes / No	Comments
<b>3</b>	The bidder must not be a prohibited party under applicable sanctions laws or anti-terrorism laws or provide goods under sanction by the US or EU.	Yes / No	Comments
<b>4</b>	<p>The Bidder confirms it is fully qualified, licenses and registered to trade with Save the Children (including compliance with all relevant local Country legislation).</p> <p>This includes the Bidder submitting the following requirements (where applicable):</p> <ul style="list-style-type: none"> <li>- Legitimate business address</li> <li>- Tax registration number &amp; certificate</li> <li>- Business registration certificate</li> <li>- Trading license</li> </ul>	Yes / No	Comments
		Requirement	Bidder Response / Attachments
		<i>Legitimate Business Address</i>	
		<i>Tax Registration Number &amp; Certificate</i>	
		<i>Business Registration Certificate</i>	
		<i>Trading License</i>	

## SECTION 3.1 – CAPABILITY QUESTIONS

**Instructions – Bidders are required to complete all sections of the below table.**

Item	Question	Bidder Response		
<b>1</b>	<p><b>REFERENCES</b></p> <p>Bidder shares two (2) examples of their experience in providing services similar to those included within the scope of this tender.</p> <p>Examples provided must be for similar projects within a similar environment / context to that in which Save the Children operates, and within the last two (2) years.</p> <p><i>(Note – the Bidder must ensure that for any client references shared, the nominated client is happy to be contacted / visit by Save the Children)</i></p>	Client Name	Contact Details (Name & Email)	Project Description
		1)		
		2)		

## SECTION 4 – COMMERCIAL OFFER

(Please submit your offer with separate sealed envelope as instructed on the invitation to tender)

## SECTION 5 – BIDDER SUBMISSION CHECKLIST

**We, the Bidder, hereby confirm we have completed all sections of the Bidder Response Document:**

No	Section	Please Tick
1.	Section 1 – Key Information	
2.	Section 2 – Essential Criteria	
3.	Section 3 – Capability Questions	
4.	Section 4 – Commercial Offer	

**We, the Bidder, confirm we have uploaded all of the required information and supporting evidence:**

Section	Required Document / Evidence	Please Tick
<b>Essential Criteria Evidence</b>	Proof of legitimate business address	
	Copy of tax registration number & certificate	
	Copy of business registration certificate	
<b>Capability Criteria Evidence</b>	Completed Bidder Response Document	
	Supporting Financial Documents	
<b>Commercial Criteria Evidence</b>	Completed Bidder Response Document	

**We, the Bidder, hereby confirm we compliance with the following policies and requirements:**

Policy	Signature
Conditions of Tendering	
Terms & Conditions of service Purchase	
Child Safeguarding Policy	
Anti-Bribery & Corruption Policy	

Human Trafficking & Modern Slavery Policy	
IAPG Code of Conduct	

We confirm that Save the Children may in its consideration of our offer, and subsequently, rely on the statements made herein.

Signature

.....

Name

.....

Job Title

.....

Company

.....

Date

.....

## SCHEDULE I – TERMS & CONDITIONS OF BIDDING

### Definitions

In addition to the terms defined in the Cover Letter, in these Conditions, the following definitions apply:

- (a) **Award Criteria** - the award criteria set out in the Invitation to Tender.
- (b) **Potential supplier** - a person or organisation who bids for the tender.
- (c) **Conditions** - the conditions set out in this 'Conditions of Tendering' document.
- (d) **Cover Letter** - the cover letter attached to the Tender Information Pack.
- (e) **Goods and/or Services** - everything purchased by SCI under the contract.
- (f) **Invitation to Tender** - the Tender Information, these Conditions, SCI's Terms and Conditions of Purchase, SCI's Child Safeguarding Policy, SCI's Anti Bribery and Corruption Policy and the IAPG Code of Conduct.
- (g) **SCI** - Save the Children International (formerly known as The International Save the Children Alliance Charity), a charitable company limited by guarantee registered in England and Wales (company number 03732267; charity number 1076822) whose registered office is at St Vincent House, 30 Orange Street, London, WC2H 7HH.
- (h) **Specification** - any specification for the Goods and/or Services, including any related plans and drawings, supplied by SCI to the Supplier, or specifically produced by the Supplier for SCI, in connection with the tender.
- (i) **Supplier** - the party which provides Goods and/or Services to SCI.

### 1. The Contract

The contract awarded shall be for the supply of goods and/or services, subject to SCI's Terms and Conditions of Purchase (attached to these Conditions). SCI reserves the right to undertake a formal review of the contract after twelve (12) months.

### 2. Late tenders

Tenders received after the Closing Date will not be considered, unless there are in SCI's sole discretion exceptional circumstances which have caused the delay.

### 3. Correspondence

All communications from Potential suppliers to SCI relating to the tender must be in writing and addressed to the person identified in this Invitation to Tender. Any request for information should be received at least 5 days before the Closing Date, as defined in the Invitation to Tender. Where appropriate responses to questions submitted by any Potential supplier will be circulated by SCI to all Potential suppliers to ensure fairness in the process.

### 4. Acceptance of tenders

SCI may, unless the Potential supplier expressly stipulates to the contrary in the tender, accept whatever part of a tender that SCI so wishes. SCI is under no obligation to accept the lowest or any tender.

### 5. Alternative offer

If the Potential supplier wishes to propose modifications to the tender (which may provide a better way to achieve SCI's Specification) these may, at SCI's discretion, be considered as an Alternative Offer. The Potential supplier must make any Alternative Offer in a separate letter to accompany the Tender. SCI is under no obligation to accept Alternative Offers.

#### **6. Prices**

Tendered prices must be shown as both inclusive of and exclusive of any Value Added Tax chargeable or any similar tax (if applicable).

#### **7. No reimbursement of tender expenses**

Expenses incurred in the preparation and dispatch of the tender will not be reimbursed.

#### **8. Non-Disclosure and Confidentiality**

Potential suppliers must treat the Invitation to Tender, contract and all associated documentation (including the Specification) and any other information relating to SCI's employees, servants, officers, partners or its business or affairs (the "**Confidential Information**") as confidential. All Potential suppliers shall:

- recognise the confidential nature of the Confidential Information;
- respect the confidence placed in the Potential supplier by SCI by maintaining the secrecy of the Confidential Information;
- not employ any part of the Confidential Information without SCI's prior written consent, for any purpose except that of tendering for business from SCI;
- not disclose the Confidential Information to third parties without SCI's prior written consent;
- not employ their knowledge of the Confidential Information in any way that would be detrimental or harmful to SCI;
- use all reasonable efforts to prevent the disclosure of the Confidential Information to third parties;
- notify SCI immediately of any possible breach of the provisions of this Condition 9 and acknowledge that damages may not be an adequate remedy for such a breach.

#### **9. Award Procedure**

SCI's Procurement Committee will review the Potential suppliers and their tenders to determine, in accordance with the Award Criteria, whether they will award the contract to any one of them.

#### **10. Information and Record Keeping**

SCI shall consider any reasonable request from any unsuccessful Potential supplier for feedback on its bid and, where it is appropriate and proportionate to do so, provide the unsuccessful Potential supplier with reasons why the bid was rejected. Where applicable, this information shall be provided within 30 business days from (but not including) the date on which SCI receives the request.

#### **11. Anti-Bribery and Corruption**

All Potential suppliers are required to comply fully with SCI's Anti-Bribery and Corruption Policy (attached to these Conditions).

#### **12. Child Protection**

All Potential suppliers are required to comply fully with SCI's Child Safeguarding Policy (attached to these Conditions).

#### **13. Human Trafficking and Modern Slavery**

All Potential suppliers are required to comply fully with SCI's Human Trafficking and Modern Slavery Policy (attached to these Conditions).

#### **14. Exclusion Criteria**

Any Potential supplier is required to confirm in writing that:

- Neither it nor any related company to which it regularly subcontracts is insolvent or being wound up, is having its affairs administered by the courts, has entered into an arrangement with creditors, has suspended



business activities, is the subject of proceedings concerning those matters, or are in any analogous situation arising from a similar procedure provided for in national legislation or regulations;

- Neither it nor a company to which it regularly subcontracts has been convicted of fraud, corruption, involvement in a criminal organisation, any money laundering offence, any offence concerning professional conduct, breaches of applicable labour law or labour tax legislation or any other illegal activity by a judgment in any court of law whether national or international;
- Neither it nor a company to which it regularly subcontracts has failed to comply with its obligations relating to the payment of social security contributions or the payment of taxes in accordance with the legal provisions of the relevant country in which it the Potential supplier operates.

Any Potential supplier will automatically be excluded from the tender process if it is found that they are guilty of misrepresentation in supplying the required information within their tender bid or fail to supply the required information.

#### **15. Conflict of Interest / Non Collusion**

Any Potential supplier is required to confirm in writing:

- That it is not aware of any connection between it or any of its directors or senior managers and the directors and staff of SCI which may affect the outcome of the selection process. If there are such connections the Potential supplier is required to disclose them.
- Whether or not there are any existing contacts between SCI, and any other Save the Children entity, and it and if there are any arrangements which have been put in place over the last twenty four (24) months.
- That it has not communicated to anyone other than SCI the amount or approximate amount of the tender.
- That it has not and will not offer pay or give any sum of money commission, gift, inducement or other financial benefit directly or indirectly to any person for doing or omitting to do any act in relation to the tender process.

#### **16. Assignment and novation**

All Potential suppliers are required to confirm that they will if required be willing to enter into a contract on similar terms with either SCI or any other Save the Children entity if so required.

## **PART 4 - APPENDICES**

**Appendix 1** - Terms & Conditions of Purchase

**Appendix 2** – Save the Children’s Safeguarding Policy

**Appendix 3** – Save the Children’s Anti-Bribery and Corruption Policy

**Appendix 4** – Save the Children’s Human Trafficking and Modern Slavery Policy

**Appendix 5** – Code of Conduct for IAPG Agencies and Suppliers

## AGREEMENT FOR THE SUPPLY OF SERVICES

[Contract reference number: **[\*\*\*]** ]

### PARTIES

- (1) **Save the Children International**, *[insert country office and address details]* (the "Customer"); and
- (2) ***[Name of supplier]***, whose registered office is at *[address]* (the "Supplier");

### AGREEMENT

The Supplier agrees to supply to the Customer and the Customer to acquire and pay for the Services (the "**Services**") below on the terms of the Contract. The Contract comprises the provisions of this Agreement for the Supply of Services (the "**Agreement**"), the attached General Terms and Conditions for Supply of Services and, where applicable, the Customer's order for the Services, as set out in the Customer's purchase order form (together the "**Contract**").

#### Interpretation

In the case of inconsistency or conflict between the terms of the Contract and the tender documents including the Invitation to Tender and Conditions of Tendering (the "**Tender Documents**"), the terms of the Contract will prevail. Where additional terms or particulars contained within the Tender Documents are not reflected in the Contract, such terms or particulars shall not be incorporated into the Contract unless the Customer has relied on them and entered into the Contract on that basis.

References in this Agreement to 'clauses' refer to provisions 1 to 6/7 of this Agreement below; references to 'conditions' refer to the provisions of the General Terms and Conditions for Supply of Services attached.

#### Services to be provided

##### 1 Description of Services

- 1.1 The following services are to be provided:

*[add a clear description of the services to be provided]*

##### 2 Specification for Services

- 2.1 Service specification:

*[add a full specification and quality requirements as appropriate]*

- 2.2 The specifications set out in clause 2.1 above may be amended by the relevant purchase order.

### 3 Duration and Commencement

3.1 *[insert commencement date and agreed duration of contract].*

### 4 Price for the Services

4.1 The Supplier shall provide a competitive price for the Services at all times. The Supplier shall also advise the Customer of potential savings for every order placed by the Customer.

4.2 The prices for the Services are as follows:

4.3 The prices for the Services are fixed for the duration of the Contract

4.4 Invoices shall be in US Dollars *[amend as appropriate].*

4.5 Payment will be made in arrears.

4.6 Subject to Clause 4.4, the Customer shall pay correctly rendered invoices within 45 days from the date of invoice or satisfactory delivery (whichever is later) in accordance with the Contract.

### 5 Performance of Services

5.1 The Services shall be performed from, and to, the destinations specified in the purchase order. The performance time will be as specified in the purchase order, or else within 21 *[amend as appropriate]* days of issue of the order.

5.2 The maximum lead times for services provided by the Supplier under the Contract are as follows:

### 6 Customer and Supplier Contacts

6.1 The relevant contacts are as follows:

First contact at Customer:

*[name]*                                      *[telephone number]*                                      *[e-mail address]*

Second contact at Customer:

*[name]*                                      *[telephone number]*                                      *[e-mail address]*

First contact at Supplier:

*[name]*                                      *[telephone number]*                                      *[e-mail address]*

Second contact at Supplier:

*[name]*                                      *[telephone number]*                                      *[e-mail address]*

6.2 Purchase orders under the Contract may only be issued by the Customer Contact named in the Contract or someone identified to the Supplier by that person as someone entitled to issue purchase orders.

**7 Special terms and conditions**

**Signed for and on behalf of the Supplier:**

**Signed for and on behalf of the Customer:**

.....  
Signature

.....  
Signature

.....  
Name

.....  
Name

.....  
Position

.....  
Position

Date:

(date of second signature)

## GENERAL TERMS AND CONDITIONS FOR SUPPLY OF SERVICES

### I. Definitions and Interpretation

#### I.1 Definitions. In these Conditions, the following definitions apply:

- (a) **Agreement:** the document entitled "Agreement for the Supply of Services", between the Customer and the Supplier.
- (b) **Conditions:** the terms and conditions set out in this document as amended from time to time in accordance with Condition 16.6.
- (c) **Contract:** the contract between Customer and Supplier consisting of the Agreement, these Conditions and, where applicable, the Order. Should there be any inconsistency between the documents comprising the Contract, these Conditions shall have precedence unless otherwise stated in the Agreement or in the Order.
- (d) **Deliverables:** all documents, products and materials developed by the supplier or its agents, contractors and employees as part of or in relation to the Services in any form of media, including without limitation drawings, maps, plans, diagrams, designs, pictures, computer programs, data, specifications and reports (including drafts).
- (e) **Force Majeure Event:** has the meaning given in Condition 15.
- (f) **Order:** the Customer's order for the supply of Services, as set out in the Customer's purchase order form.
- (g) **Services:** the services to be provided by the Supplier (or any part of them) as set out in the Order
- (h) **Specification:** any specification for the Services, including any related plans and drawings, that is agreed in writing by the Customer and the Supplier.

#### I.2 Interpretation. In these Conditions, unless the context requires otherwise, the following rules apply:

- (a) A person includes a natural person, corporate or unincorporated body (whether or not having separate legal personality).
- (b) A reference to a party includes its personal representatives, successors or permitted assigns.
- (c) A reference to a statute or statutory provision is a reference to such statute or provision as amended or re-enacted. A reference to a statute or statutory provision includes any subordinate legislation made under that statute or statutory provision, as amended or re-enacted.

- (d) Any phrase introduced by the terms **including, include, in particular** or any similar expression shall be construed as illustrative and shall not limit the sense of the words preceding those terms.

## 2. The Services

2.1 The Supplier shall meet any performance dates for the Services specified in the Order or notified to the Supplier by the Customer.

2.2 In providing the Services, the Supplier shall:

- (a) ensure that the Services and Deliverables correspond with their description in the Order and any applicable Specification, and that they comply with all applicable statutory and regulatory requirements;
- (b) co-operate with the Customer in all matters relating to the Services, and comply with all instructions of the Customer;
- (c) perform the Services with the best care, skill and diligence in accordance with best practice in the Supplier's industry, profession or trade;
- (d) use personnel who are suitably skilled and experienced to perform tasks assigned to them, and in sufficient number to ensure that the Supplier's obligations are fulfilled in accordance with this Contract;
- (e) provide all equipment, tools and vehicles and such other items as are required to provide the Services;
- (f) use the best quality goods, materials, standards and techniques, and ensure that the Deliverables, and all goods and materials supplied and used in the Services or transferred to the Customer, will be free from defects in workmanship, installation and design;
- (g) observe all health and safety rules and regulations and any other security requirements that apply at any of the Customer's premises;
- (h) not do or omit to do anything which may cause the Customer to lose any licence, authority, consent or permission on which it relies for the purposes of conducting its business, and the Supplier acknowledges that the Customer may rely or act on the Services; and
- (i) not infringe the rights of any third party or cause the Customer to infringe any such rights.

2.3 The Supplier represents and warrants that it has obtained and shall make available to the Customer all licences, clearances, permissions, authorisations, consents and permits necessary for the supply of the Services to the Customer and that the Deliverables shall be fit for all purposes for which the Supplier is or ought reasonably to be aware that they are required by the Customer.

- 2.4 The Customer reserves the right at any time to inspect work being undertaken in relation to supply of the Services, test the Services and inspect the premises where the Deliverables are being manufactured or stored. The Customer's inspector may adopt any reasonable means to satisfy himself or herself that the correct materials, workmanship and/or care and skill are or have been used.
- 2.5 If following such inspection or testing the Customer considers that the Services do not conform or are unlikely to comply with the Supplier's undertakings at Condition 2.2, the Customer shall inform the Supplier and the Supplier shall immediately take such remedial action as is necessary to ensure compliance.
- 2.6 Notwithstanding any such inspection or testing, the Supplier shall remain fully responsible for the Services and any such inspection or testing shall not reduce or otherwise affect the Supplier's obligations under the Contract, and the Customer shall have the right to conduct further inspections and tests after the Supplier has carried out its remedial actions.

### 3. Ethical Standards and Audit Requirements

- 3.1 The Supplier, its suppliers and sub-contractors shall observe the highest ethical standards and comply with all applicable laws, statutes, regulations and codes (including environmental regulations and the International Labour Organisation's international labour standards on child labour and forced labour) from time to time in force.
- 3.2 The Supplier, its suppliers and sub-contractors shall not in any way be involved directly or indirectly with terrorism, in the manufacture or sale of arms or have any business relations with armed groups or governments for any war related purpose or transport the Goods together with any military equipment. The Supplier shall also warrant that it has checked and will continue to check its staff, suppliers and sub-contractors against the United Kingdom Treasury List of Financial Sanctions Targets, the European Commission's List of Persons and Entities Subject to Financial Sanctions and the list of specially designated individuals and blocked persons maintained by the Office of Foreign Assets Control ('OFAC') of the Department of the Treasury of the United States of America (and any similar list of prohibited persons and entities) and will immediately inform the Customer of any apparent correlation.
- 3.3 The Supplier shall ensure that its employees, suppliers and sub-contractors are aware of, understand, and adhere to the Customer's:
- (a) Child Safeguarding policy;
  - (b) Fraud, Bribery and Corruption policy; and
  - (c) Human Trafficking and Modern Slavery policy,
- (together, the "Mandatory Policies"), attached to these Conditions.
- 3.4 The Supplier, its suppliers and sub-contractors shall be subject to, and shall in relation to the Contract act in accordance with, the IAPG Code of Conduct and any local or international standards which are applicable to the Goods.



- 3.5 The Supplier is taking reasonable steps (including but not limited to having in place adequate policies and procedures) to ensure it conducts its business (including its relationship with any contractor, employee, or other agent of the Supplier) in such a way as to comply with the Mandatory Policies, and shall upon request provide the Customer with information confirming its compliance.
- 3.6 The Supplier shall notify the Customer as soon as it becomes aware of any breach, or suspected or attempted breach, of the Mandatory Policies, and shall inform the Customer of full details of any action taken in relation to the reported breach.
- 3.7 The Supplier agrees to allow the Customer's employees, agents, professional advisers or other duly authorised representatives to inspect and audit all the Supplier's books, documents, papers and records and other information, including information in electronic format, for the purpose of making audits, examinations, excerpts and transcriptions. The Supplier agrees the extension of such rights to duly authorised representatives of the European Commission, the European Court of Auditors and the European Anti-Fraud Office (OLAF), the United States Government, the Controller General of the United States and any other such representatives instructed by a donor organisation of the Customer to carry an audit of the Supplier's operations.

#### 4. Performance

- 4.1 The Supplier shall perform the Services in accordance with the timing specified in the Agreement. Time shall be of the essence in respect of this Condition 4.1.
- 4.2 If the Supplier fails to comply with the time requirement referred to in Condition 4.1 the Customer, without prejudice to its other rights under the Contract, shall be under no obligation to make payment in respect of any Services which are not accepted.
- 4.3 The Services shall be supplied at the destination and on the date or within the period specified in the Agreement and, in any event, during the Customer's usual business hours or as instructed by the Customer.
- 4.4 The Customer shall not be deemed to have accepted any Services until the Customer has had reasonable time to inspect them following performance.
- 4.5 The Customer shall be entitled to reject any Services supplied which are not in accordance with the Agreement. If any goods that belong to the Customer or that the Customer has agreed to purchase are being transported as part of the Services, such goods shall be returned to the Customer without delay.
- 4.6 If any Services are so rejected, at the Customer's option, the Supplier shall forthwith re-supply substitute Services which conform with the Contract. Alternatively, the Customer may cancel the Contract, return any Deliverables to the Supplier at the Supplier's expense and claim costs and direct damages from the Supplier.
- 4.7 The Supplier shall ensure that it is available at the request of the Customer outside normal business hours, in order to address the requirements of any emergency in a timely fashion.

## 5. Indemnity

5.1 The Supplier shall keep the Customer indemnified in full against all costs, expenses, damages and losses (whether direct or indirect), including any interest, penalties, and legal and other professional fees and expenses awarded against or incurred or paid by the Customer as a result of or in connection with:

- (a) breach of any warranty given by the Supplier in Condition 9;
- (b) personal injury, death or damage to property caused to the Customer or its employees arising out of, or in connection with, defects in the supply of the Services, to the extent that the defect in the Services is attributable to the acts or omissions of the Supplier, its employees, agents or subcontractors;
- (c) any claim made against the Customer for actual or alleged infringement of a third party's intellectual property rights arising out of, or in connection with, the supply or use of the Services, to the extent that the claim is attributable to the acts or omissions of the Supplier, its employees, agents or subcontractors;
- (d) any claim made against the Customer by a third party arising out of, or in connection with, the supply of the Services, to the extent that such claim arises out of the breach, negligent performance or failure or delay in performance of the Contract by the Supplier, its employees, agents or subcontractors;
- (e) any claim made against the Customer by a third party for death, personal injury or damage to property arising out of, or in connection with, defects in the supply of the Services, to the extent that the defect in the Services is attributable to the acts or omissions of the Supplier, its employees, agents or subcontractors; and
- (f) any claim in respect of death or personal injury howsoever caused to any of the employees of the Supplier whilst at the premises of the Customer save where caused by the direct negligence of the Customer or its respective employees or agents.

## 6. Price and Payment

6.1 The price of the Services shall be the price set out in the Order which includes packing, labelling, carriage, insurance, delivery, royalties and licence fees (if applicable) and all other charges, taxes, duties and impositions and is not subject to alteration for any reason whatsoever.

6.2 The Customer reserves the right to withhold payment in respect of Services supplied which are defective, rejected or otherwise not in accordance with the requirements of the Contract.

6.3 The Customer may, without limiting any other rights or remedies it may have, set off any amount owed to it by the Supplier against any amounts payable by it to the Supplier under the Contract.

## 7. Termination

7.1 The Customer may terminate the Contract in whole or in part at any time and for any reason whatsoever by giving the Supplier at least one month's written notice.

7.2 The Customer may terminate the Contract with immediate effect by giving written notice to the Supplier and claim any losses (including all associated costs, liabilities and expenses including legal costs) back from the Supplier at any time if:

- (a) the Supplier is in material breach of its obligations under the Contract; or
- (b) the Supplier is in breach of its obligations under the Contract and fails to remedy such breach (where the breach is capable of remedy) within 14 days of written request; or
- (c) the Supplier becomes insolvent or makes any voluntary arrangement with its creditors or (being an individual or corporate entity) becomes subject to an administration order or goes into liquidation or the Supplier ceases, or threatens to cease, to carry on business; or
- (d) the Customer reasonably believes that any of the events mentioned above in sub-sections (a) through (c) is about to occur in relation to the Supplier and notifies the Supplier accordingly; or
- (e) the Customer reasonably believes that continuing contractual relations with the Supplier may damage the reputation of the Customer; or
- (f) the Customer reasonably believes that the Supplier has or is engaged in corrupt, fraudulent, collusive or coercive practices.

7.3 Termination of the Contract shall not affect Conditions 2.2, 4.2(a), 4.4, 4.5, 4.6, 5, 8, 9, 12, 13, 14, and 16.7 which shall continue without limit in time. Termination of the Contract shall not affect any rights, liabilities or remedies arising under the Contract prior to such termination.

## 8. Customer's Name, Branding and Logo

The Supplier shall not use the Customer's name, branding or logo other than in accordance with the Customer's written instructions or authorisation.

## 9. The Supplier's Warranties

9.1 The Supplier warrants to the Customer that:

- (a) the Services will be performed by appropriately qualified and trained personnel, with the best care, skill and diligence and to such high standards of quality as it is reasonable for the Customer to expect in all the circumstances;
- (b) it has all authorisations from all relevant third parties to enable it to supply the Services without infringing any applicable law, regulation, code or practice or any third party's rights and has all necessary internal authorisations to approve the

execution and performance under the Contract and will produce evidence of that action to the Customer on its request;

(c) it will ensure that the Customer is made aware of all relevant requirements of any applicable law, regulation or code of practice which applies or is relevant to the supply of the Services to the Customer;

(d) information in written or electronic format supplied by, or on behalf of, the Supplier to the Customer at any stage during the tender process, the negotiation process, the due diligence process or the term of the Contract was complete and accurate in all material respects at the time it was supplied, and any amendments or changes to the previously supplied information will be provided to the Customer without delay;

(e) it will not and will procure that none of its employees will accept any commission, gift, inducement or other financial benefit from any supplier or potential supplier of the Customer;

(f) none of its directors or officers or any of the employees of the Supplier has any interest in any supplier or potential supplier of the Customer or is a party to, or are otherwise interested in, any transaction or arrangement with the Customer; and

9.2 In case of any situation constituting or likely to lead to a breach of a warranty in Clause Error! Reference source not found. during the term of this Contract, the Supplier shall:

- (a) notify the Customer in writing and without delay of such breach; and
- (b) take all necessary steps to rectify this situation.

The Customer reserves the right to verify that the measures taken are appropriate and to request additional steps are taken with a specified time period. Failure to implement the requested measures may lead to the termination of the Contract. These rights are without prejudice to the Customer's rights in Clause

## 10. Re-tendering

The Supplier undertakes to fully co-operate with the Customer in relation to any tender process which may, at the option of the Customer, be carried out at any time in relation to the supply of any of the Services.

## 11. Insurance

During the term of the Contract, the Supplier shall maintain in force, with a reputable insurance company, professional indemnity insurance, product liability insurance and public liability insurance to cover such heads of liability as may arise under or in connection with the Contract, and shall, on the Customer's request, produce both the insurance certificate giving details of cover and the receipt for the current year's premium in respect of each insurance.

## 12. Confidentiality

A party (**Receiving Party**) shall keep in strict confidence all technical or commercial know-how, Specifications, inventions, processes or initiatives which are of a confidential nature and have been disclosed to, or otherwise obtained by, the Receiving Party by the other party (**Disclosing Party**), its employees, agents or subcontractors, and any other confidential information concerning the Disclosing Party's business or its products or its services which the Receiving Party may obtain (the

"**Confidential Information**"). The Receiving Party shall restrict disclosure of such Confidential Information to such of its employees, agents or subcontractors as need to know it for the purpose of discharging the Receiving Party's obligations under the Contract, and shall ensure that such employees, agents or subcontractors are subject to obligations of confidentiality corresponding to those which bind the Receiving Party.

### 13. Customer property

The Supplier acknowledges that all materials, equipment and tools, drawings, Specifications, and data supplied by the Customer to the Supplier (**Customer Materials**) and all rights in the Customer Materials are and shall remain the exclusive property of the Customer. The Supplier shall keep the Customer Materials in safe custody at its own risk, maintain them in good condition until returned to the Customer, and not dispose or use the same other than in accordance with the Customer's written instructions or authorisation.

### 14. Notices

- 14.1 Any notice under or in connection with the Contract shall be given in writing to the address specified in the Agreement or to such other address as shall be notified from time to time in accordance with this Condition and shall be sent by prepaid first-class post, recorded delivery, e-mail, fax or by commercial courier. All notices sent internationally shall be sent by courier or e-mail.
- 14.2 Any notice shall be deemed to have been duly received if sent by prepaid first-class post or recorded delivery, on the second day after posting, or if delivered by commercial courier, on the date that the courier's delivery receipt is signed.
- 14.3 This Condition 14 shall not apply to the service of any proceedings or other documents in any legal action. For the purposes of this Condition, "writing" shall include e-mails and faxes.

### 15. Force majeure

- 15.1 Neither party shall be liable for any failure or delay in performing its obligations under the Contract to the extent that such failure or delay is caused by a Force Majeure Event provided that the Supplier shall use best endeavours to cure such Force Majeure Event and resume performance under the Contract.
- 15.2 A Force Majeure Event means any event beyond a party's reasonable control, which by its nature could not have been foreseen, or, if it could have been foreseen, was unavoidable, including strikes, lock-outs or other industrial disputes (whether involving its own workforce or a third party's), acts of God, war, terrorism, riot, civil commotion, interference by civil or military authorities, armed conflict, malicious damage, nuclear, chemical or biological contamination, sonic boom, explosions, collapse of building structures, fires, floods, storms, earthquakes, loss at sea, epidemics or similar events, natural disasters, or extreme adverse weather conditions.
- 15.3 If any events or circumstances prevent the Supplier from carrying out its obligations under the Contract for a continuous period of more than 14 days, the Customer may terminate the Contract immediately by giving written notice to the Supplier.

16. General

16.1 Assignment and subcontracting:

- (a) The Customer may at any time assign, transfer, charge, subcontract, novate or deal in any other manner with any or all of its rights or obligations under the Contract.
- (b) The Supplier may not assign, transfer, charge, subcontract, novate or deal in any other manner with any or all of its rights or obligations under the Contract without the Customer's prior written consent.

16.2 Severance:

- (a) If any court or competent authority finds that any provision of the Contract (or part of any provision) is invalid, illegal or unenforceable, that provision or part-provision shall, to the extent required, be deemed to be deleted, and the validity and enforceability of the other provisions of the Contract shall not be affected.
- (b) If any invalid, unenforceable or illegal provision of the Contract would be valid, enforceable and legal if some part of it were deleted, the provision shall apply with the minimum modification necessary to make it legal, valid and enforceable.

16.3 Waiver and cumulative remedies:

- (a) No waiver of any right or remedy under the Contract shall be effective unless it is in writing and signed by both parties. No failure or delay by a party in exercising any right or remedy under the Contract or by law shall constitute a waiver of that or any other right or remedy, nor preclude or restrict its further exercise. No single or partial exercise of such right or remedy shall preclude or restrict the further exercise of that or any other right or remedy.
- (b) Unless specifically provided otherwise, rights arising under the Contract are cumulative and do not exclude rights provided by law.

16.4 No partnership: Nothing in the Contract is intended to, or shall be deemed to, constitute a partnership or joint venture of any kind between the parties, nor constitute any party the agent of another party for any purpose. No party shall have authority to act as agent for, or to bind, the other party in any way.

16.5 Third party rights: A person who is not a party to the Contract shall not have any rights under or in connection with it.

16.6 Variation: Except as set out in these Conditions, any variation to the Contract, including the introduction of any additional terms and conditions, shall only be binding when agreed in writing and signed by the Customer. The Customer reserves the right to conduct a formal review of the Contract after 12 months. For the avoidance of doubt, no terms and conditions produced by the Supplier, including, but not limited to, those forming part of the Supplier's quotation, shall supersede and take precedence over these Conditions and the Contract.

- 16.7 Governing law and jurisdiction: The Contract shall be governed by and construed in accordance with Ethiopian Law. The parties irrevocably submit to the exclusive jurisdiction of the courts of Ethiopia, Addis Ababa to settle any dispute or claim arising out of or in connection with the Contract or its subject matter or formation (including non-contractual disputes or claims).

## APPENDIX 2 – SAVE THE CHILDRENS SAFEGUARDING POLICY

### Our values and principles

Child abuse is when anyone under 18 years of age is being harmed or isn't being looked after properly. The abuse can be physical, sexual, emotional or neglect. The abuse and exploitation of children happens in all countries and societies across the world. Child abuse is never acceptable.

It is expected that all who work with Save the Children are committed to safeguard children whom they are in contact with.

### What we do

Save the Children is committed to safeguard children through the following means:

**Awareness:** Ensuring that all staff and those who work with Save the Children are aware of the problem of child abuse and the risks to children.

**Prevention:** Ensuring, through awareness and good practice, that staff and those who work with Save the Children minimise the risks to children.

**Reporting:** Ensuring that you are clear on what steps to take where concerns arise regarding the safety of children.

**Responding:** Ensuring that action is taken to support and protect children where concerns arise regarding possible abuse.

To help you clarify our safeguarding approach, we list here examples of the behaviour by a representative of Save the Children which are prohibited. These include but are not limited to:

1. Hitting or otherwise physically assaulting or physically abusing children.
2. Engaging in sexual activity or having a sexual relationship with anyone under the age of 18 years regardless of the age of majority/consent or custom locally. Mistaken belief in the age of a child is not a defence.
3. Developing relationships with children which could in any way be deemed exploitative or abusive.
4. Acting in ways that may be abusive in any way or may place a child at risk of abuse.
5. Using language, making suggestions or offering advice which is inappropriate, offensive or abusive.
6. Behaving physically in a manner which is inappropriate or sexually provocative.
7. Sleeping in the same bed or same room as a child, or having a child/children with whom one is working to stay overnight at a home unsupervised.
8. Doing things for children of a personal nature that they can do themselves.
9. Condoning, or participating in, behaviour of children which is illegal, unsafe or abusive.



10. Acting in ways intended to shame, humiliate, belittle or degrade children, or otherwise perpetrate any form of emotional abuse.
11. Discriminating against, showing unfair differential treatment or favour to particular children to the exclusion of others.
12. Spending excessive time alone with children away from others.
13. Placing oneself in a position where one is made vulnerable to allegations of misconduct.

In order that the above standards of reporting and responding are met, **this is what is expected of you:**

If you are worried that a child or young person is being abused or neglected, (such as in points 1, 2, 3, 4, 6, 8, 9 and 10 above for example) or you are concerned about the inappropriate behaviour of an employee, or someone working with Save the Children, towards a child or young person, then you are obliged to:

- act quickly and get help
- support and respect the child
- where possible, ensure that the child is safe
- contact your Save the Children manager with your concerns immediately (or their senior manager if necessary)
- keep any information confidential to you and the manager.

If you want to know more about the Child Safeguarding Policy then please contact your Save the Children manager.

### **Our values and principles**

Child abuse is when anyone under 18 years of age is being harmed or isn't being looked after properly. The abuse can be physical, sexual, emotional or neglect. The abuse and exploitation of children happens in all countries and societies across the world. Child abuse is never acceptable.

It is expected that all who work with Save the Children are committed to safeguard children whom they are in contact with.

### **What we do**

Save the Children is committed to safeguard children through the following means:

**Awareness:** Ensuring that all staff and those who work with Save the Children are aware of the problem of child abuse and the risks to children.

**Prevention:** Ensuring, through awareness and good practice, that staff and those who work with Save the Children minimise the risks to children.

**Reporting:** Ensuring that you are clear on what steps to take where concerns arise regarding the safety of children.

**Responding:** Ensuring that action is taken to support and protect children where concerns arise regarding possible abuse.

To help you clarify our safeguarding approach, we list here examples of the behaviour by a representative of Save the Children which are prohibited. These include but are not limited to:

14. Hitting or otherwise physically assaulting or physically abusing children.
15. Engaging in sexual activity or having a sexual relationship with anyone under the age of 18 years regardless of the age of majority/consent or custom locally. Mistaken belief in the age of a child is not a defence.
16. Developing relationships with children which could in any way be deemed exploitative or abusive.
17. Acting in ways that may be abusive in any way or may place a child at risk of abuse.
18. Using language, making suggestions or offering advice which is inappropriate, offensive or abusive.
19. Behaving physically in a manner which is inappropriate or sexually provocative.
20. Sleeping in the same bed or same room as a child, or having a child/children with whom one is working to stay overnight at a home unsupervised.
21. Doing things for children of a personal nature that they can do themselves.
22. Condoning, or participating in, behaviour of children which is illegal, unsafe or abusive.
23. Acting in ways intended to shame, humiliate, belittle or degrade children, or otherwise perpetrate any form of emotional abuse.
24. Discriminating against, showing unfair differential treatment or favour to particular children to the exclusion of others.
25. Spending excessive time alone with children away from others.
26. Placing oneself in a position where one is made vulnerable to allegations of misconduct.

In order that the above standards of reporting and responding are met, **this is what is expected of you:**

If you are worried that a child or young person is being abused or neglected, (such as in points 1, 2, 3, 4, 6, 8, 9 and 10 above for example) or you are concerned about the inappropriate behaviour of an employee, or someone working with Save the Children, towards a child or young person, then you are obliged to:

- act quickly and get help
- support and respect the child
- where possible, ensure that the child is safe
- contact your Save the Children manager with your concerns immediately (or their senior manager if necessary)

- keep any information confidential to you and the manager.

If you want to know more about the Child Safeguarding Policy then please contact your Save the Children manager.

## APPENDIX 3 - SAVE THE CHILDRENS ANTI BRIBERY & CORRUPTION POLICY

### Our values and principles

Save the Children does not allow any partner, supplier, sub-contractor, agent or any individual engaged by Save the Children to behave in a corrupt manner while carrying out Save the Children's work.

### What we do

Save the Children is committed to preventing acts of bribery and corruption through the following means:

**Awareness:** Ensuring that all staff and those who work with Save the Children are aware of the problem of bribery and corruption.

**Prevention:** Ensuring, through awareness and good practice, that staff and those who work with Save the Children minimise the risks of bribery and corruption.

**Reporting:** Ensuring that all staff and those who work with Save the Children are clear on what steps to take where concerns arise regarding allegations of bribery and corruption.

**Responding:** Ensuring that action is taken to support and protect assets and identifying cases of bribery and corruption.

To help you identify cases of bribery and corruption, behaviour which amounts to corruption includes but is not limited to:

- a) Paying or Offering a Bribe – where a person improperly offers, gives or promises any form of material benefit or other advantage, whether in cash or in kind, to another in order to influence their conduct in any way.
- b) Receiving or Requesting a Bribe – where a person improperly requests, agrees to receive or accepts any form of material benefit or other advantage, whether in cash or in kind, which influences or is designed to influence the individual's conduct in any way.
- c) Receiving or Paying a so-called 'Grease' or 'Facilitation' payment – where a person improperly receives something of value from another party for performing a service or other action that they were required by their employment to do anyway.
- d) Nepotism or Patronage – where a person improperly uses their employment to favour or materially benefit friends, relatives or other associates in some way. For example, through the awarding of contracts or other material advantages.
- e) Embezzlement - where a person improperly uses funds, property, resources or other assets that belong to an organisation or individual.
- f) Receiving a so-called 'Kickback' Payment – where a person improperly receives a share of funds, a commission, material benefit or other advantage from a supplier as a result of their involvement in a corrupt bid or tender process.

g) Collusion – where a person improperly colludes with others to circumvent, undermine or otherwise ignore rules, policies or guidance.

h) Abuse of a Position of Trust – where a person improperly uses their position within their organisation to materially benefit themselves or any other party.

In order that the above standards of reporting and responding are met, **this is what is expected of you:**

You have a duty to protect the assets of Save the Children from any form of corruption. Furthermore, you must immediately report any suspicion of bribery or corruption to the Save the Children senior management team or Country Director and not to anyone else. Failure to report will be treated as serious and may result in termination of any agreement with Save the Children.

You are obliged to:-

- act quickly and get help
- encourage your own staff to report on bribery and corruption
- contact the Save the Children senior management team or Country Director with your concerns immediately (or their senior manager if necessary)
- keep any information confidential to you and the manager.

Attempted corruption is as serious as the actual acts and will be treated in the same way under this policy.

If you want to know more about the Anti-Bribery and Corruption Policy then please contact your Save the Children representative.

## APPENDIX 4 – SAVE THE CHILDRENS HUMAN TRAFFICKING & MODERN SLAVERY POLICY

### 1. Our values and principles

*Save the Children does not allow any partner, supplier, sub-contractor, agent or any individual engaged by Save the Children to engage in human trafficking or modern slavery.*

*This policy applies to all persons working for us or on our behalf in any capacity, including employees at all levels, directors, officers, agency workers, seconded workers, volunteers, interns, agents, contractors, external consultants, third-party representatives and business partners.*

### 2. What is human trafficking and modern slavery?

The Modern Slavery Act (MSA) 2015 covers four activities:

<b>Slavery</b>	Exercising powers of ownership over a person
<b>Servitude</b>	The obligation to provide services is imposed by the use of coercion
<b>Forced or compulsory labour</b>	Work or services are exacted from a person under the menace of any penalty and for which the person has not offered themselves voluntarily
<b>Human trafficking</b>	Arranging or facilitating the travel of another person with a view to their exploitation

Modern slavery, including human trafficking, is a crime and a violation of fundamental human rights. It takes various forms, such as slavery, servitude, forced and compulsory labour and human trafficking, all of which have in common the deprivation of a person's liberty by another in order to exploit them for personal or commercial gain. We have a zero-tolerance approach to modern slavery and we are committed to acting ethically and with integrity in all our business dealings and relationships and to implementing and enforcing effective systems and controls to ensure modern slavery is not taking place anywhere in our own business or in any of our supply chains.

We are also committed to ensuring there is transparency in our own business and in our approach to tackling modern slavery throughout our supply chains, consistent with our national and international disclosure obligations, and shall comply with all applicable laws, statutes, regulations and codes from time to time in force, including:

- UK Modern Slavery Act 2015 (see above);
- US Trafficking Victims Protection Act 2000;
- USAID ADS 303 Mandatory Standard Provision, Trafficking in Persons (July 2015); and
- International Labour Standards on Child Labour and Forced Labour.

### 3. Our approach to preventing human trafficking and modern slavery

Save the Children is committed to preventing human trafficking and modern slavery, including through the following means:

**Awareness:** Ensuring that all staff and those who work with Save the Children are aware of the problem of human trafficking and modern slavery.

**Prevention:** Ensuring, through awareness and good practice, that staff and those who work with Save the Children minimise the risks of human trafficking and modern slavery.

**Reporting:** Ensuring that all staff and those who work with Save the Children are clear on what steps to take where concerns arise regarding allegations of human trafficking and modern slavery.

**Responding:** Ensuring that action is taken to identify and address cases of human trafficking and modern slavery.

To help you identify cases of human trafficking and modern slavery, the following are examples of prohibited categories of behaviour:

- a. **'Chattel slavery'**, in which one person owns another person.
- b. **'Bonded labour' or 'debt bondage'**, which is when a person's work is the security for a debt – effectively the person is on 'a long lease' which they cannot bring to an end, and so cannot leave their 'employer'. Often the conditions of employment can be such that the labourer can't pay off their debt and is stuck for life, because of low wages, deductions for food and lodging, and high interest rates.
- c. **'Serfdom'**, which is when a person has to live and work for another on the other's land.
- d. **Other forms of forced labour**, such as when passports are confiscated (sometimes by unscrupulous recruitment agencies) from migrant workers to keep them in bondage, or when a worker is 'kept in captivity' as a domestic servant. If a supplier or contractor appears to impose excessively harsh working conditions, or excessively poor wages, then you should always be alive to the possibility that a form of forced labour is occurring, and take care with your due diligence.
- e. 'Child Slavery', which is the transfer of a young person (under 18) to another person so that the young person can be exploited. Child labour may, in fact, be a form of child slavery, and should not be tolerated. See the Save the Children Child Safeguarding Policy for further details.
- f. 'Marital and sexual slavery', including forced marriage, the purchase of women for marriage, forced prostitution, or other sexual exploitation of individuals through the use or threat of force or other penalty.

#### **4. The Commitment we expect from commercial partners**

We expect the same high standards from all of our contractors, suppliers and other business partners, and as part of our contracting processes, we may include specific prohibitions against the use of forced, compulsory or trafficked labour, or anyone held in slavery or servitude, whether adults or children, and we expect that our suppliers will hold their own suppliers to the same high standards.

*Please contact your Save the Children representative if you have further questions.*

## APPENDIX 5 – CODE OF CONDUCT FOR IAPG AGENCIES & SUPPLIERS



Suppliers and manufacturers to Non Governmental Organisations (NGO's) should be aware of the Code of Conduct initiatives that the Inter-Agency Procurement Group (IAPG) support. This information is to advise you, our suppliers, of the Corporate Social Responsibility (CSR) element in our supplier relationships.

- Goods and services purchased are produced and developed under conditions that do not involve the abuse or exploitation of any persons.
- Goods produced and delivered by organisations subscribe to no exploitation of children
- Goods produced and manufactured have the least impact on the environment

### **Code of Conduct for Suppliers:**

Goods and services are produced and delivered under conditions where:

- Employment is freely chosen
- The rights of staff to freedom of association and collective bargaining are respected.
- Living wages are paid
- There is no exploitation of children
- Working conditions are safe and hygienic
- Working hours are not excessive
- No discrimination is practiced
- Regular employment is provided
- No harsh or inhumane treatment of staff is allowed.

### **Environmental Standards:**

Suppliers should as a minimum comply with all statutory and other legal requirements relating to environmental impacts of their business. Areas to be considered are:

- Waste Management
- Packaging and Paper
- Conservation
- Energy Use
- Sustainability

### **Business Behaviour:**

IAPG members will seek alternative sources where the conduct of suppliers demonstrably violates anyone's basic human rights, and there is no willingness to address the situation within a reasonable timeframe.

IAPG members will seek alternative sources where companies in the supply chain are involved in the manufacture of arms or the sale of arms to governments which systematically violate the human rights of their citizens.

### **Qualifications to the statement**



Where speed of deployment is essential in saving lives, IAPG members will purchase necessary goods and services from the most appropriate available source.

**Disclaimer**

This Code of Conduct does not supersede IAPG Members' individual Codes of Conduct. Suppliers are recommended to check the Agencies' own websites.